

Message Text

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ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 EB-07 (ISO) W

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R 181035Z NOV 75

FM AMEMBASSY KUWAIT

TO SECSTATE WASHDC 4104

INFO USDOC WASHDC

AMEMBASSY AMMAN

AMEMBASSY BRUSSELS

AMEMBASSY CAIRO

AMEMBASSY DAMASCUS

AMEMBASSY JIDDA

AMEMBASSY TEHRAN

USINT BAGHDAD

UNCLAS KUWAIT 4821

E.O. 11652: N/A

TAGS: BEXP, KU

SUBJECT: PROPOSED SOUTH CAROLINA IOGA MISSION.

REF: STATE 264266

1. EMBASSY KUWAIT ABLE TO SUPPORT SUBJECT MISSION. SO FAR, ONLY OTHER SCHEDULED EVENT FOR APRIL IS USDA/FAS FOOD EXHIBITION, APRIL 10 THROUGH 15.

2. MISSION COMPOSITION SOUNDS GOOD FROM DESCRIPTION IN REFTTEL BUT WE WOULD PREFER LIST OF COMPANIES AND CAPABILITIES BEFORE MAKING FURTHER COMMENT. AS USDOC AND STATE AWARE, SOUTH CAROLINA WOULD BE EIGHTH STATE TRADE MISSION TO KUWAIT IN SIX MONTH PERIOD. ADDED TO THIS ARE SEVERAL OTHER BUSINESS GROUPS PLUS INDIVIDUAL VISITORS. MULTIPLY THESE BY THE MANY OTHER FOREIGN COUNTRIES PROMOTING BUSINESS RELATIONS HERE AND RESULT IS EXTREMELY HEAVY SCHEDULE FOR SMALL KUWAITI BUSINESS COMMUNITY.

3. IN CONSIDERATION OF KUWAITI PREFERENCE FOR "TOTAL PACKAGE" CONTRACTS, WE SUGGEST ARCHITECTURAL/
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ENGINEERING FIRMS, MATERIALS SUPPLIERS AND

CONSTRUCTION COMPANIES BE PREPARED PRESENT
JOINT PROPOSALS FOR INDUSTRIAL DEVELOPMENT,
HIGHWAY CONSTRUCTION AND SIMILAR MAJOR PROJECTS.

4. STRONGLY SUGGEST SOUTH CAROLINA MAKE HOTEL
RESERVATIONS IMMEDIATELY. ASIDE FROM FOOD SHOW
THERE LIKELY TO BE SEVERAL CONVENTIONS. WE
FIND IT DIFFICULT TO SECURE INDIVIDUAL ACCOMODATIONS
AT ANY HOTEL LET ALONE THE USUAL REQUIREMENTS AT
THE HILTON OR SHERATON.

5. ALSO SUGGEST MISSION ADVANCE PERSON PLAN VISIT
KUWAIT EARLY IN JANUARY TO WORK ON DETAILS.
STOLTZFUS

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NNN

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